

PT Bank Central Asia Tbk

1H21 Results

22 July 2021

Agenda





Macroeconomy & banking industry highlights

- BCA 1H21 performance overview
- Sustainability Finance and ESG
- Share Data, Ratings & Awards

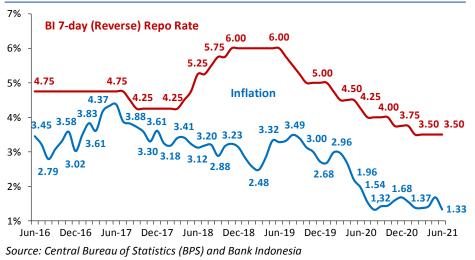


Economic highlights

- Fiscal and monetary stimulus continues. Additional allocation of Rp 27 tn to healthcare and social security from business incentives due to rising covid cases.
- Vaccination is progressing well with total vaccination rate of ~ 1 million daily doses. Jakarta vaccination rate more than 70%, whilst the Government is targeting herd immunity by the end of the year.
- Manufacturing PMI numbers improved in June, also contributed by export-oriented manufacturing.
- Inflation remains relatively low, and large trade surpluses have helped to maintain a low current account deficit.
- Limited room for further BI rate cuts due to capital market risks related to tapering by the Fed.

	1H-20	1H-21
Real GDP	-1.26%	-2.07%*
СРІ	1.96%**	1.33%**
BI 7-D Rate	4.25%	3.50%
USD/IDR	14,265	14,636
CA (% of GDP)	-1.21%	-0.36%*
Source: Bank Indonesia		*) Q1-21 number **) June YoY

Inflation and BI Rates (%)



17.000 16.575 16,000 15,235 14,890 14,938 15,000 14,565 <u>1</u>4,518 14,209 13,964 14,000 .661 13.609 13.565 13.878 13,895 13,920 13,289 13,583 13,256 13,000 13.156 13,057 12,955 12.000 Jan-16 Jun-16 Nov-16 Apr-17 Oct-17 Apr-18 Oct-18 Jun-19 Nov-19 Jun-20 Dec-20 Jul-21 Source: Bloomberg

Rupiah/USD

Banking sector: ample liquidity

- Deposits rose 2% YtD from CA that increased 6.1% YtD.
- Liquidity remained ample. LDR stood at 80.8%.
- Loan outstanding was supported by consumer loans that rose 0.7% YtD or 0.3% YoY, first time positive growth since the pandemic.
- Government continues stimulus to boost demand in mortgage and automotive.
- Manageable NPL ratio of 3.2%, due to OJK relaxation policy.
- CAR stayed solid at 24.2%.

Banking Sector Financial Summary

(Rp trillion)	Apr-20	Dec-20	Apr-21	ΔΥοΥ	ΔYtD
Total Assets	8,649	9,178	9,223	6.6%	0.5%
Total Loans	5,610	5,482	5,482	-2.3%	0.0%
Third Party Funds	6,128	6,665	6,798	10.9%	2.0%
CASA	3,476	3,861	3,968	14.2%	2.8%
Current Accounts	1,549	1,687	1,790	15.6%	6.1%
Savings Accounts	1,927	2,174	2,178	13.0%	0.2%
Time Deposits	2,652	2,805	2,830	6.7%	0.9%
Net Profit	50.5	104.7	44.1	-12.6%	na
NIM	4.6%	4.4%	4.6%	0bp	20bp
LDR	92.2%	82.5%	80.8%	-1,140bp	-170bp
NPL	2.9%	3.1%	3.2%	30bp	10bp
CAR	22.1%	23.9%	24.2%	210bp	30bp

Source: OJK

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BCA 1H21 performance overview

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Strong CASA franchise continued

(Rp billion)	Jun-20	Jun-21	ΔΥοΥ	Sep-20	Dec-20	Mar-21	ΔQoQ
Total Assets	975,076	1,129,497	15.8%	1,003,638	1,075,570	1,090,382	3.6%
Secondary Reserves & Marketable Securities	308,605	442,839	43.5%	353,793	408,197	435,689	1.6%
Loans (Consol)	595,136	593,585	-0.3%	581,851	588,672	586,796	1.2%
Loans (Consol) & Corp. Bonds	612,221	617,580	0.9%	602,828	610,352	609,975	1.2%
Third Party Funds	761,604	895,238	17.5%	780,678	840,752	849,418	5.4%
CASA	575,974	697,075	21.0%	596,558	643,862	655,845	6.3%
Current Accounts	195,020	248,237	27.3%	205,424	229,821	236,747	4.9%
Savings Accounts	380,954	448,838	17.8%	391,134	414,041	419,098	7.1%
Time Deposits	185,630	198,163	6.8%	184,120	196,890	193,573	2.4%
Equity	169,170	187,370	10.8%	179,029	184,596	178,713	4.8%

Resilient PPOP

(Rp billion)	1H-20	1H-21	ΔΥοΥ	1Q-20	2Q-20	1Q-21	2Q-21	ΔQoQ
Operating Income	37,578	38,488	2.4%	19,479	18, 0 99	19,086	19,402	1.7%
Net Interest Income	27,248	28,278	3.8%	13,682	13,566	14,132	14,146	0.1%
Non Interest Income	10,329	10,210	-1.2%	5,797	4,533	4,954	5,256	6.1%
Fees and Commissions	6,608	7,106	7.5%	3,462	3,146	3,433	3,673	7.0%
Trading Income	2,195	1,006	-54.1%	1,482	712	523	483	-7.7%
Others	1,527	2,098	37.4%	852	675	998	1,100	10.2%
Operating Expenses	(16,189)	(14,224)	-12.1%	(9,461)	(6,727)	(7,231)	(6,993)	-3.3%
Manpower	(8,512)	(6,978)	-18.0%	(5,678)	(2,834)	(3,727)	(3,251)	-12.8%
General & Administrative	(7,677)	(7,246)	-5.6%	(3,783)	(3,984)	(3,504)	(3,742)	6.8%
PPOP (Pre-Provision Operating Profit)	21,389	24,264	13.4%	10,017	11,372	11,855	12,409	4.7%
Provision	(6,523)	(6,546)	0.4%	(2,166)	(4,357)	(3,254)	(3,292)	1.2%
Net Profit	12,240	14,456	18.1%	6,581	5,659	7,040	7,416	5.3%
	Quarterly YoY +31%							



Key Ratios

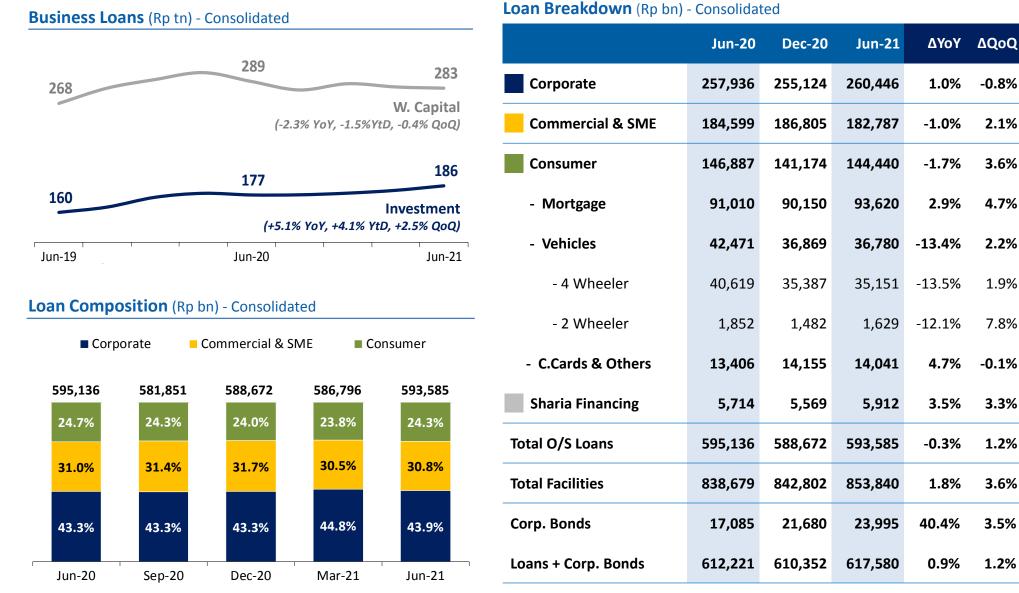
Bank Only	1H-20	1H-21	ΔΥοΥ	1Q-21	2Q-21	ΔQoQ
NIM	6.0%	5.3%	-0.7%	5.3%	5.2%	-0.1%
сос	1.8%	2.2%	0.4%	1.9%	2.5%	0.6%
Risk Adjusted NIM	4.2%	3.1%	-1.1%	3.4%	2.7%	-0.7%
CIR	40.7%	34.4%	-6.3%	35.3%	33.5%	-1.8%
ROA	3.1%	3.1%	0.0%	3.1%	3.2%	0.1%
ROE	15.6%	16.6%	1.0%	15.8% #	18.1%	2.3%
CAR	22.9%	25.3%	2.4%	24.5% #	25.3%	0.8%
LDR	73.3%	62.4%	-10.9%	65.2%	62.4%	-2.8%
RIM	74.4%	64.0%	-10.4%	66.8%	64.0%	-2.8%
NSFR	156.2%	178.5%	22.3%	174.5%	178.5%	4.0%
LCR	309.1%	388.1%	79.0%	398.0%	388.1%	-9.9%
NPL - gross	2.1%	2.4%	0.3%	1.8%	2.4%	0.6%
NPL Coverage	204.5%	230.6%	26.1%	280.8%	230.6%	-50.2%
LAR ex. Restr. Covid	5.3%	5.8%	0.5%	5.0%	5.8%	0.8%
LAR with Restr. Covid	15.5%	19.1%	3.6%	19.4%	19.1%	-0.3%
LAR Coverage with Restr. Covid & off B/S	30.9%	32.0%	1.1%	29.7%	32.0%	2.3%

After final dividend



Loans and corporate bonds grew 1.2% QoQ





Virtual expo to serve retail segment



Note: Bank Only runoff and new booking, Consolidated YoY growth

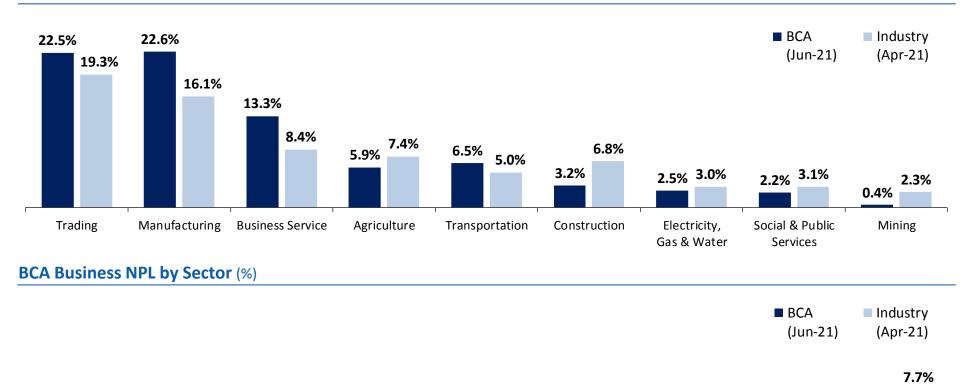
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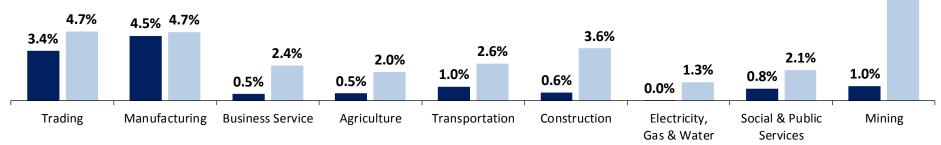
PT Bank Central Asia Tbk 10

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Diversified loan portfolio with manageable NPL

Composition of BCA Business Loans by Sector (%)





Note: Consolidated numbers based on LBU reporting category

Ret

Always by your sid

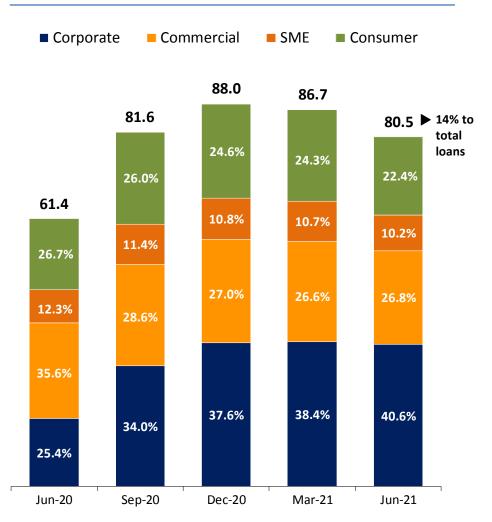
Covid-19 restructuring dominates LAR



Loan Quality & Restructure Loan (Rp tn) - Bank Only

Rp trillion	Jun-20	Dec-20	Jun-21	ΔΥοΥ	ΔYtD	ΔQoQ			
Total Loans by Collectability (bank only):									
Current	553.5	555.2	549.9	-0.7%	-1.0%	0.1%			
Special Mention	16.5	10.1	16.2	-2.0%	59.8%	13.9%			
NPL	12.1	10.3	13.8	14.1%	34.1%	31.8%			
Total Loans	582.2	575.6	579.9	-0.4%	0.7%	1.0%			
Restructured Loans (bank only):									
Current	61.4	88.0	80.5	31.2%	-8.5%	-7.2%			
Special Mention	4.9	5.3	10.3	108.0%	95.7%	36.5%			
NPL	3.0	4.2	6.9	130.7%	64.2%	43.7%			
Total Restruct. Loans	69.3	97.5	97.7	41.0%	0.3%	-1.4%			
Total LAR	31.0	22.8	33.6	8.3%	47.3%	16.7%			
Total LAR (incl. Covid)	90.0	108.5	110.6	22.8%	1.9%	-0.8%			
% LAR / Loans	5.3%	4.0%	5.8%	0.5%	1.8%	0.8%			
% LAR (+ C-19) / Loans	15.5%	18.8%	19.1%	3.6%	0.2%	-0.4%			

Current Restructure - include Covid -19, (Rp tn) - Bank Only



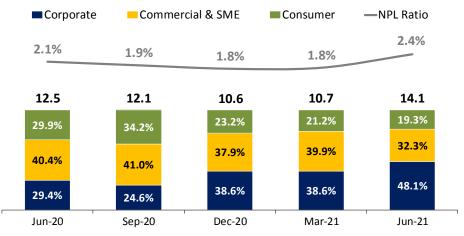


Asset quality and coverage trend

Corporate Commercial & SME Consumer -SML Ratio 2.8% 2.8% 2.5% 2.3% 1.8% 17.0 17.9 13.9 15.4 11.1 31.4% 34.0% 33.8% 37.3% 44.3% 24.6% 26.6% 28.3% 37.2% 29.9% 43.1% 37.5% 33.0% 27.8% 24.0% Jun-20 Sep-20 Dec-20 Mar-21 Jun-21 Note: The remaining contribution came from Sharia financing

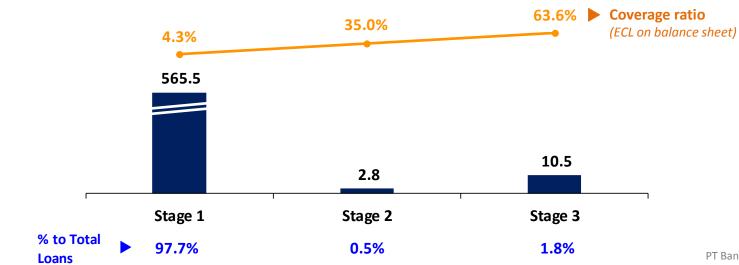
Special Mention Composition (% of Total SML, Rp tn) - Consolidated

NPL Composition (% of Total NPL, Rp tn) - Consolidated



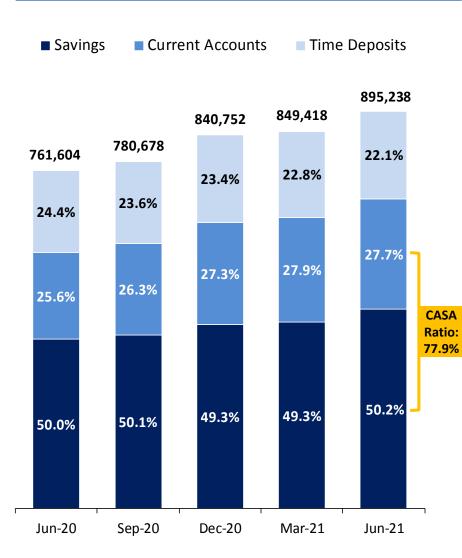
Note: The remaining contribution came from Sharia financing

Loan Staging (% of Total Loan per Stage, Rp tn) – Consol excluding sharia & consumer receivables



Standout transaction banking franchise as the pillar of robust CASA

Third Party Fund Composition (Rp bn) - Consolidated



Third Party Funds (Rp bn) - Consolidated

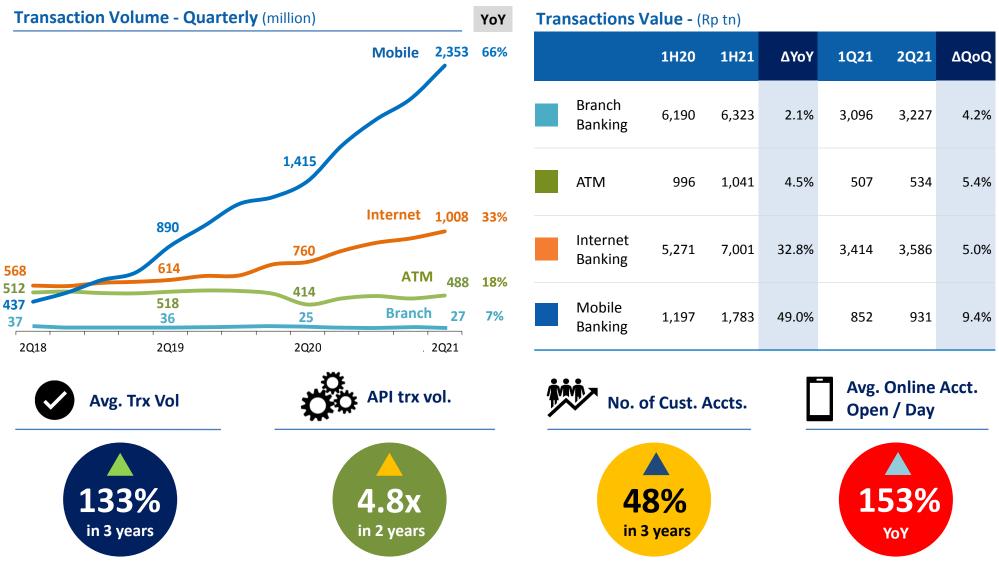
	Jun-20	Dec-20	Jun-21	ΔΥοΥ	ΔYtD	ΔQoQ	
CASA	575,974	643,862	697,075	21.0%	8.3%	6.3%	
Current Accounts	195,020	229,821	248,237	27.3%	8.0%	4.9%	
Savings Accounts	380,954	414,041	448,838	17.8%	8.4%	7.1%	
Time Deposits	185,630	196,890	198,163	6.8%	0.6%	2.4%	
Third Party Funds	761,604	840,752	895,238	17.5%	6.5%	5.4%	
CASA Ratio	75.6%	76.6%	77.9%	2.2%	1.3%	0.7%	
myBCA - The first stage of BCA super apps							
Downloa	ad my			-			



Always by your side

BCA Always by your side

Digital transactions: exponential growth



Channel: ATM, mobile, internet, branch, Flazz, EDC

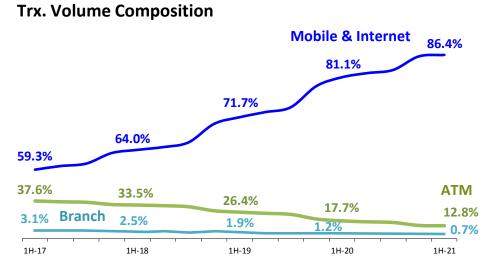
Analyst Meeting 1H-21

Expanding ecosystem and collaboration

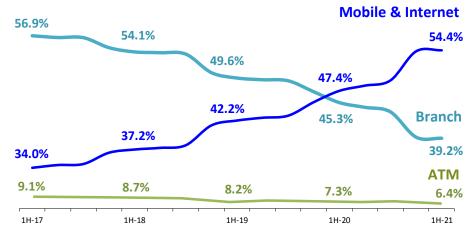
Continuous innovation, expanding customer base, collaboration with e-commerce & fintech



Rising the bar for mobile & internet channels



Trx. Value Composition



Analysts Meeting 1H-21

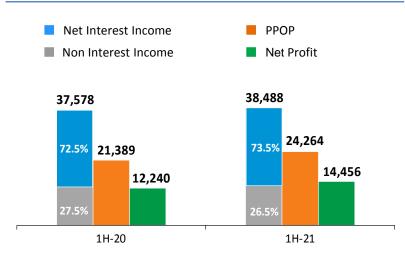
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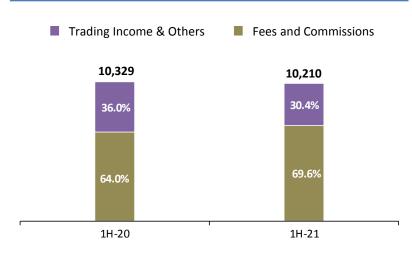
Profitability trend



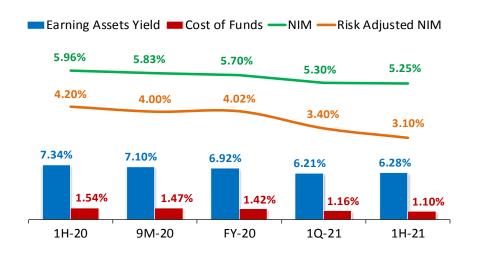
Profitability (Rp bn) - Consolidated



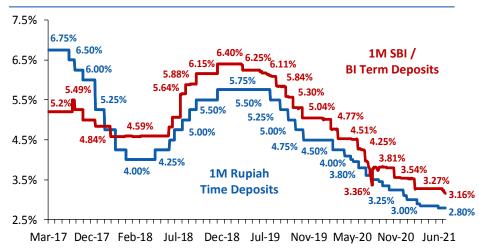
Non Interest Income (Rp bn) - Consolidated



NIM, Yield and Cost of Funds YtD - Bank Only



Interest Rate*



* Maximum interest rate offered

Agenda



- Macroeconomy & banking industry highlights
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Sustainability Finance and ESG

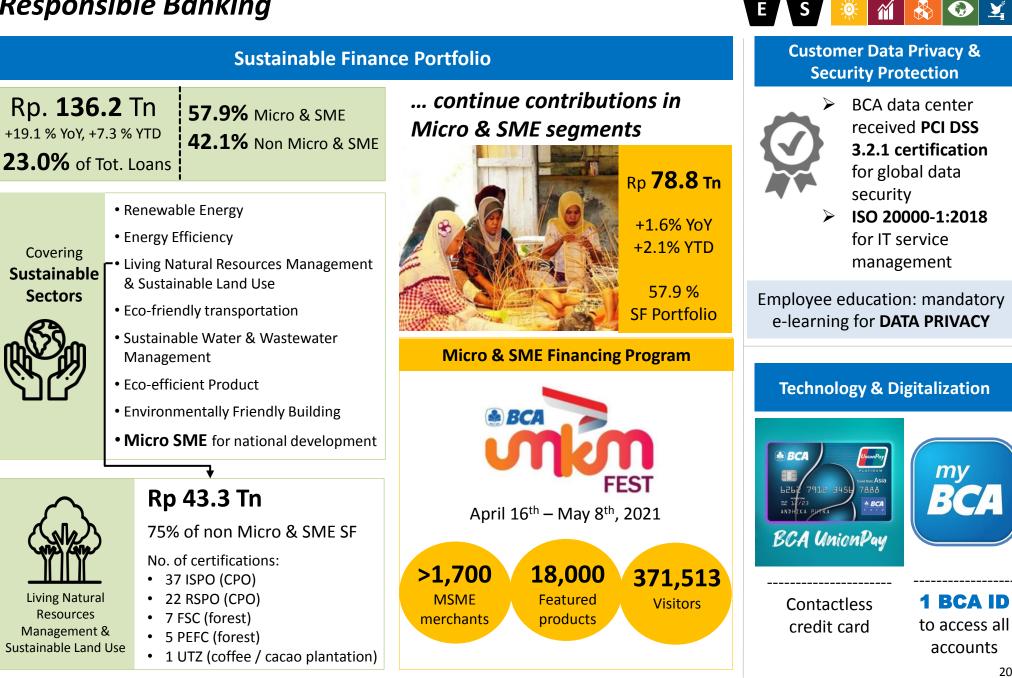
• Share Data, Ratings & Awards

Sustainability Governance Framework



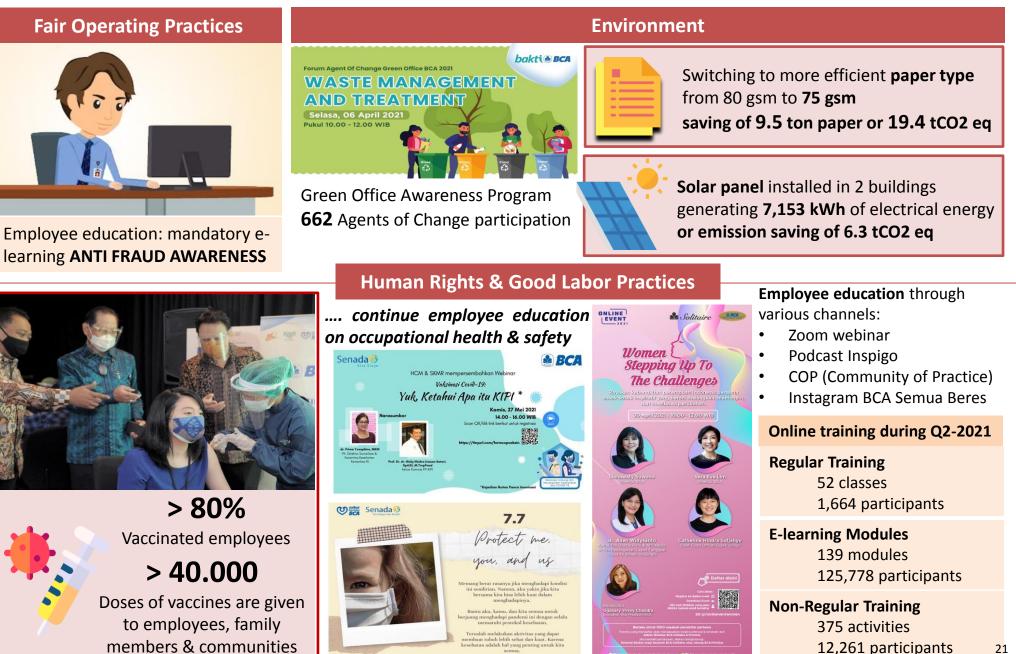


Responsible Banking



Promoting Sustainability Culture





adalah hal yang penting untuk kita

12,261 participants

Social Value Creation



Smart Solution



Financial Literacy Webinar participants: 958 students 15 universities



Webinar **"Indonesian Future Leader"** >1,700 students & public participation

Smart. T E A C H E R S COMPETITION

SMART teacher competition for 20 Bakti BCA targeted schools

Excellent Business Solution



"Jejak Perempuan Inspiratif Indonesia", a women empowerment webinar



465 Villages from **33** provinces in Indonesia joined **Desa Wisata Award 2021** to compete for prizes & development support by BCA



Synergy Solution



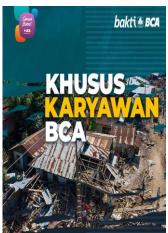
Orangutans released

Orangutans rehabilitated

*) During Q2 2021

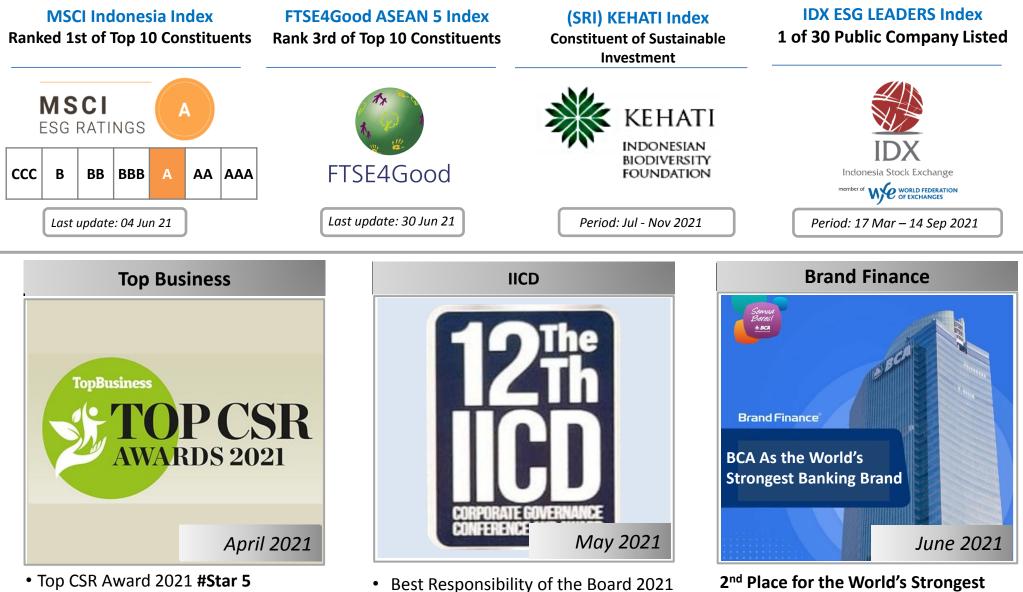


Rp630 millionEmployee
fundraising &
BCA donations
for
communities
affected by
disasters in
Malang & East
Nusa Tenggara



Achievements of Sustainability Governance





- Top CSR Award 2021 Special Category in handling Covid-19 pandemic
- Top 50 Big Capitalization Public Listed • Company

Banking Brand with rating AAA+ and index score 91.6 of 100

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Share Data, Rating & Awards



BCA share performance & rating

BCA Shareholding Structure (as of 30 June 2021)

	Number of Shares	Ownership Percentage
PT Dwimuria Investama Andalan st	13,545,990,000	54.94%
Public**	11,109,020,000	45.06%
Total	24,655,010,000	100.00%

Note:

Shareholders of PT Dwimuria Investama Andalan are Mr. Robert Budi Hartono and Mr. Bambang Hartono, therefore the ultimate shareholders of BCA are Mr. Robert Budi Hartono and Mr. Bambang Hartono.

** In the composition of Shares held by the public, 2.49% of the shares are owned by parties affiliated with PT Dwimuria Investama Andalan.

Fitch Ratings

Per December 2020

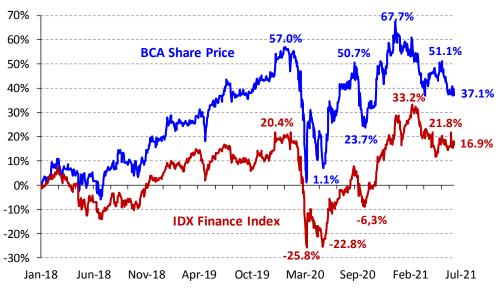
Description	Rating	Description	Rating
Outlook	Stable	Issuer	idAAA/Stable
Local long-term rating	AA+ (idn) Local IDR		AA bi
Issuer default – long-term rating	BBB-	Sub-debt	IdAA
Support rating	3		
Issuer default – short-term rating	F3		
Support rating	3		

Pefindo Ratings

Per March 2021

Performance BBCA vs IDX Finance Index

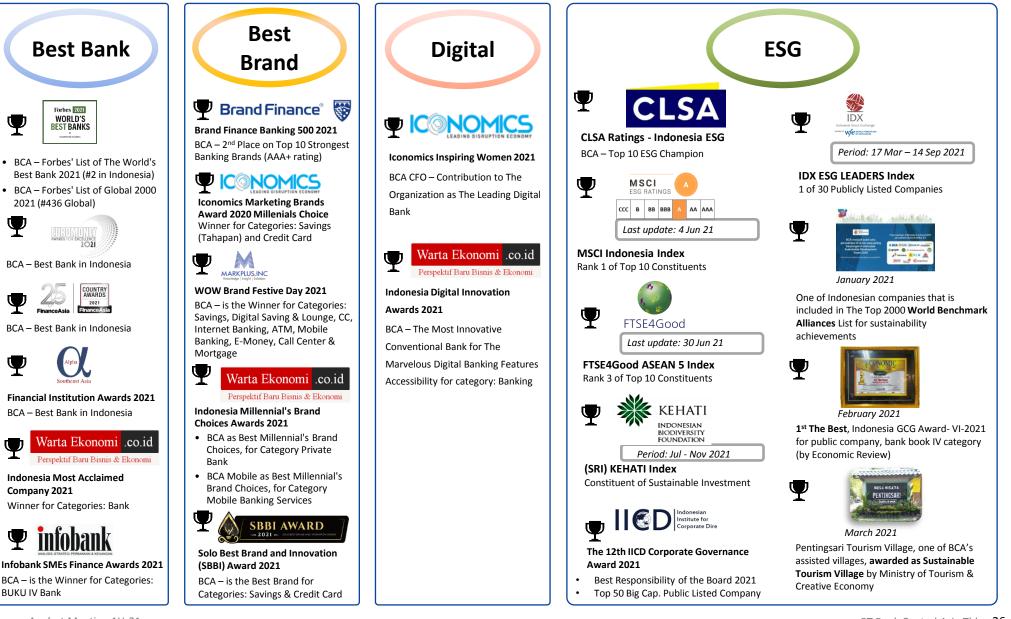
(Relative price up to 3 Mar 2021 against 19 Jul 2021)





Awards and recognitions – 2021





Awards and recognitions – 2021



Awards and recognitions - 2020



ESG Digital Warta Ekonomi .co.id Perspektif Baru Bisnis & Ekonomi Indonesia CSR PKBL Award 2020 (Prosperity, Humanity, and Top Digital 2020 Level Stars 5 Sustainability) Top Digital Transformation Readiness 2020 BCA – TOP 4 CSR for Indonesia CSR x PKBL Award 2020, Category Finance, Subsector Bank BUKU IV EVIE Indonesia IT Award III 2020 BCA – Received Platinum Award – 2nd Best IT for Public Company **Environmental, Social &** PropertyBank The Best For Categories: Issuer LQ 45 - ESG **Indonesia Property & Bank** Awards 2020

BCA – Best Home Ownership

3rd DataGovAi 2020 Summit

BCA – The Best For: Data

Technology & Governance

Loan Technology

and Awards

MARS

BERITA SATU

Governance (ESG) Award 2020

- Social Disclosure (S) Banking Sector Issuerr
- ESG Disclosure Buku IV Bank
- Environmental Disclosure (E) Buku IV Bank
- Social (S) Buku IV Bank





Indonesia Financial Award 2020 Awarded with the category of Combating COVID-19

Indonesia Customer Experience Award Winner for Categories: Mobile Banking and Credit Card



Anugerah Inovasi IDX Channel 2020

BCA Received Awards in Category Product and Business Model

CONTACT CENTER WORLD

Contact Center World (CCW)

Winning world class in 8 consecutive years from 2012-2019

Contact Center World (CCW) -Asia Pacific Awards 2020

BCA – Received 11 Gold Award, 4 Silver Award, 2 Bronze Award

Analyst Meeting 1H-21



Thank you

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